

# Wyatt Violin Shop Rental Rates

as of August, 01 2010

Outfit	Monthly Rent	Applied to Purchase
Violin	\$20	100%
Viola (Small)	\$22	100%
Viola (Large)	\$30	100%
Cello (Small)	\$45	100%
Cello (4/4 size)	\$60	100%
Bass	\$85	100%

Minimum of 3 months to start. (Applicable Sales Tax Will Apply)

- **ALL RENT APPLIES TO PURCHASE** of the outfit of your choice. There is no obligation to buy. If you choose not to buy the instrument, simply return it before the next monthly due date. You rent until you own the instrument or use 100% of your equity to buy any instrument in the shop.
- **SETUP BY PROFESSIONAL CRAFTSMEN.** Each fingerboard, peg, sound post and bridge are set up to MENC specifications. We also install Wittner Tailpieces (with built in tuners) and high quality strings (Dominant on all full size instrument and Vision on fractional sized instruments).
- **FREE MAINTENANCE** for the instrument, bow and case. If necessary, The Wyatt Violin Shop master craftsman will make the needed repairs at NO CHARGE to the rental customer for any damage ... regardless of cause. Many minor repairs can be made while you wait. Broken strings are replaced at 50% of the list price.
- **MONTHLY PAYMENT PLAN** means you only pay for the time you have the instrument. Payments are automatically charged to debit or credit card.
- **SIZES MAY BE EXCHANGED** as your child grows with no loss of equity!
- **NO DEPOSIT REQUIRED.**
- **NO INTEREST** on rental fees.
- **HIGH QUALITY** instruments.
- ***NOTE: The Wyatt Violin Shop does not provide insurance coverage for items lost or stolen. (Check with your homeowners or renters insurance agent for coverage.)***

Our rental instruments are set up in our shop to the same specifications as all instruments for sale. This ensures the instruments play easily for the advancing student, and are easy to tune and adjust.

***Ask about our "step-up" Instruments and No Interest Financing options!!!***

Telephone: (816) 252-5656

2418 East R.D. Mize Rd. ~ Independence, Mo 64057

Store Hours: Tue. - Sat. 10am - 6pm; Sun. & Mon. by appointment

***www.wyattviolinshop.com***

## *100% of your rent applies to purchase!*

Our rental program has been providing quality instruments to students and schools for years. Learning to play a stringed instrument can lead to lifelong involvement with music ... whether it be in a swing or country band, a blue grass group, an old-time or contest fiddler, or with a symphony orchestra. Learning from a qualified teacher on a first-rate instrument will enhance the students' enjoyment and create a positive environment for artistic expression and musical appreciation.

You may find other rental offers out there that, on the surface, may sound tempting. Glossy advertising, fancy marketing and inexpensive plans can be deceiving. We encourage you to review your options thoroughly. We think you will find that our local presence, reputation for fine instruments and commitment to music education programs will convince you to become a part of "The Wyatt Violin Shop" family of musicians.

Our rental program is designed with the student and teacher in mind. It is simple, affordable and the best value available anywhere. For a minimal fee, our rental program provides the opportunity to acquire a stringed instrument sized to fit any child. Each instrument is professionally setup right in our shop by our master craftsmen and guaranteed by us for as long as the student rents. All the rent applies toward the purchase of a quality instrument. And, as the student's enjoyment and participation in music grows, our service and support will grow right along with them.

## *Trade-in / Trade-up Policy*

The Wyatt Violin Shop's "Trade-in/Trade-up" policy allows a musician a flexible, affordable way to exchange instruments as their musical needs change. Whether it is changing sizes or stepping up to a better instrument, "Trade-in/Trade-up" keeps the musician in the instrument best suited for them.

Every customer who purchases an instrument at The Wyatt Violin Shop has 100% of their purchase price to apply to their next instrument purchase.

1. Trade-in/Trade-up applies only to the original purchaser. It is not transferable nor assumable by a third party.
2. Trade-in/Trade-up assumes the instrument or bow is in fine working condition. The Wyatt Violin Shop reserves the right to assess maintenance and damage costs, adjusting the percentage of allowable Trade-in/Trade-up accordingly.
3. Customers may use the Trade-in/Trade-up policy for any similar (e.g. violin - violin; cello - cello) instrument. There are no limits on how much (or how little) the equity difference. No cash refund is given should the customer choose an instrument that is less than their equity.
4. Trade-in/Trade-up may not be applied toward the purchase of strings or other accessories. Cases and other "consumable items" are not considered part of the Trade-in/Trade-up policy.
5. Certain sales are exempt from the Trade-in/Trade-up policy such as consignment instruments, special "as-is" sales or sales to schools and organizations.
6. The Trade-in/Trade-up policy does not make any provisions for nor imply that The Wyatt Violin Shop will "re-purchase" an instrument or bow.